



GP

DEVONWAY

Staying Compliant While Growing Across Markets.

How a U.S.-based SaaS Company relied on the combined strength of a Professional Employer Organization and an Employer of Record.



About the customer

DevonWay, a rapidly growing software company, provides quality, asset, and workforce management solutions to organizations in complex, highly regulated industries. Their agile operations management software is built to meet the rigorous demands on industry leaders in energy, engineering, government, national labs, biotechnology and manufacturing sectors across 18 countries.

The challenge

DevonWay has employees all over the U.S., and when they decided to relocate an employee to the UAE, TriNet referred them to G-P. DevonWay is committed to legal compliance and ensuring that employees have all the resources and assistance needed, regardless of location. Hiring and relocating employees in another country can be extremely complex, especially if it involves the creation of a local entity. It is a resource-consuming task. “It is not feasible for us to create a local entity every time we hire or relocate an employee internationally,” said Laurel Timothy, Director of Finance & HR at DevonWay.



The solution

DevonWay turned to its Professional Employer Organization (PEO), TriNet, for employment advice, and TriNet connected DevonWay to G-P, a global Employer of Record. G-P has a team in the U.S. that communicates with DevonWay on the administrative side and an in-country HR team that works in parallel to support the employee in the UAE.

“TriNet helps with our human resource needs in the United States. G-P is a great, full-stack global employment solution that helps us provide a similar, high level of HR service and compliance in the UAE as we do in the U.S.,” said Timothy. “All liabilities, benefits, and other employment matters are being taken care of by experts”.

By working with G-P, DevonWay gained access to a team of local HR and legal experts, plus an AI-driven, automated, fully compliant global employment platform that complements TriNet’s solution.

“We have customers all over the world. That is a big part of why we use TriNet and G-P in tandem. They help us to ensure that our amazing DevonWay employees are taken care of, regardless of location,” said Timothy.

The benefits

G-P is ready to assist DevonWay to expand and adapt their talent plan, wherever that takes them.

“G-P helps us meet ever-changing tax laws and regulations internationally. I have confidence that employment-related requirements are being taken care of by experts,” Timothy said. “It has been very cost effective for us and has saved DevonWay a lot of time.”

The result

DevonWay is growing and anticipates national and global expansion. “G-P and TriNet help us stay on top of HR-related compliance, including reporting, registering for tax liabilities, and providing benefits access to all of our employees across all locations as we grow,” said Timothy.

“To sustain our growth goals, we need to focus on what we do best, which is building and delivering innovative software to our customers and taking care of our amazing people,” she added. “G-P and TriNet enable us to do that.”





About Us

G-P helps growing companies unlock their full potential by making it possible to build highly skilled global teams in days instead of months. Through our SaaS-based platform, we help find, hire, onboard, pay, and manage team members, quickly and compliantly, to expand growth opportunities for everyone, everywhere – without the hassle of setting up local subsidiaries or branch offices. We pair the industry’s most responsive technology with our world-class legal, HR and tax expertise to support and guide your growth, anywhere in the world.

Contact Us

North America: info@g-p.com

Europe, Middle East, and Africa: info-emea@g-p.com

Asia-Pacific: info-apac@g-p.com

g-p.com