



# What is an Employer of Record (EOR)?

An Employer of Record allows you to hire around the globe without setting up a legal entity. The EOR serves as the legal employer while you manage and direct the daily work of your new team member.

## What Does an EOR Do?

### The EOR handles:

- ✓ **Payroll:** Puts your professionals on its locally compliant payroll.
- ✓ **Taxes:** Makes the appropriate tax deductions and filings.
- ✓ **Benefits:** Allows your company to offer competitive benefits packages.
- ✓ **Compliance:** Generates local compliant employment contracts and takes on all responsibilities for complying with laws and regulations.

## How Can an EOR Help Your Company?



### Test New Markets

Without the need to set up an entity, your company can hire in multiple international markets simultaneously. An EOR can help you test new markets practically risk-free.



### Access Global Talent

To be competitive at an international level, you need to attract top talent. An EOR facilitates access to the best global talent by offering a locally compliant contract and attractive benefits packages.



### Manage Risk

Setting up your entity involves hiring legal and financial experts to help you navigate local laws, and any mistakes that you make along the way could significantly compromise your goals. When you work with an EOR, you are free to focus on your day to day operations while the EOR absorbs all the risk of compliance associated with local laws and regulations.

# Why Globalization Partners?



## Worldwide Entities

We're set up in-country so you can onboard a new candidate in as little as 12 hours.



## Our Technology Puts Everything in One Place

Streamline international hiring, onboarding, and the entire HR administrative process with one dashboard. Generate a locally compliant employment contract in minutes – from any device.



## In-House Expertise

We're three times the size of our nearest competitor, so we're able to solve problems in-house, answering all your labor law questions without delay.



## Financial Stability

We require deposits from all customers, have no debt, and maintain a strong cash position. Built for sustainable global growth, we took on a \$150M minority investment in January 2020.



See How It Works: [Watch Video](#) 

Globalization Partners enables companies to quickly and easily expand into 187 countries without the hassle of setting up local branch offices or subsidiaries. You identify the talent, and we employ your team member via our in-country payroll. This enables you to hire around the globe in as little as 12 hours, and lifts the burden of HR, tax, and legal matters from your shoulders to ours.

**Globalization Partners: Succeed Faster**



**GLOBALIZATION  
PARTNERS**



## CONTACT US

Rich Coffey, Director, Strategic Partnerships

[rcoffey@globalization-partners.com](mailto:rcoffey@globalization-partners.com)

+1 (347) 385-9342